MPR: 11.50%

Sep'20 Inflation rate: 13.71% Q2'20 GDP growth rate: -6.10%

GlaxoSmithKline Consumer Nigeria Plc Statement of Profit or Loss Revenue		9M 2 (N' mill		9M 2019 (N' million)	% Change
		•	-	15,915.61	3.34%
Cost of Sales		(12,028	3.94)	(11,346.55)	6.01%
Gross Profit		4,41	8.27	4,569.06	-3.30%
Selling and Distribution expenses		(2,493	3.29)	(2,579.92)	-3.36%
Marketing & Administrative expenses		(1,413	3.48)	(1,191.70)	18.61%
Other gains and losses		6	4.17	350.54	-81.69%
Investment Income		6	3.04	166.12	-62.05%
Profit before tax			8.71	613.03	4.19%
Income tax expense		(204	1.39)	(186.00)	9.89%
Profit after tax			434.32	427.03	1.71%
Basic Earnings per Share (in Kobo)		3	6.00	36.00	0.00%
as at Septen	nber 30, 2020				
Cash and cash equivalents			9.13	3,860.35	125.35%
Trade and other receivables			8.12	6,844.85	-4.779
Inventories			7.44	5,524.92	-17.33%
Property Plant and Equipment			7.19	2,062.76	-9.00%
Other Assets			5.92	392.47	51.84%
Total Assets		22,25	7.81	18,685.34	19.12%
Trade and other payables		13,02	5.75	8,713.11	49.50%
Current tax liabilities		23	239.21		-53.35%
Other Liabilities			1.77	306.37	-79.84%
Total Liabilities			6.73	9,532.27	39.81%
Total shareholders' equity Durce: Company Financials, Cowry Research		8,93	1.08	9,153.07	-2.43%
	ribution experiments of losses of the comments	ribution expenses Iministrative expenses Id losses Id lo	16,44	16,447.21 (12,028.94) 4,418.27 (2,493.29) diministrative expenses (2,493.29) diministrative expenses (1,413.48) dilosses 64.17 (204.39) dime (304.39) (204.39	16,447.21 15,915.61 (12,028.94) (11,346.55)

IMPORTANT DISCLOSURES: This report is produced by the Research Desk, Cowry Asset Management Limited (COWRY) as a guideline for Clients that intend to invest in securities on the basis of their own investment decision without relying completely on the information contained herein. The opinion contained herein is for information purposes only and does not constitute any offer or solicitation to enter into any trading transaction. While care has been taken in preparing this document, no responsibility or liability whatsoever is accepted by any member of COWRY for errors, omission of facts, and any direct or consequential loss arising from the use of this report or its contents.